TENTATIVE AGENDA OTTUMWA CITY COUNCIL

SPECIAL MEETING NO. 29 Bridge View Center, 102 Church St. September 29, 2020 5:30 O'Clock P.M.

In order to protect the health and safety of our citizens and staff and mitigate the spread of COVID-19, we are following the Proclamation of a State Public Health Disaster Emergency issued at 12:00 P.M. on Tuesday, March 17, 2020, which has been extended through October 18, 2020. Effective 8:00 a.m. on June 12, 2020, and continuing until 11:59 p.m. on October 18, 2020: mass gatherings or events of more than 10 people in attendance may be held but only if the gathering complies with all other relevant provisions in the Proclamation with the following requirements: social distancing: the gathering organizer must ensure at least six feet of physical distance between each group or individual attending alone and implement reasonable measures under the circumstances of each gathering to ensure social distancing of gathering participants, increased hygiene practices, and other public health measures to reduce the risk of transmission of COVID-19 consistent with guidance issued by the IDPH.

ROLL CALL: Council Member Meyers, Berg, Dalbey, Roe, Stevens and Mayor Lazio.

APPROVAL OF THE AGENDA

IDENTIFICATION OF CITIZENS DESIRING TO COMMENT ON AGENDA ITEMS:

(When called upon by the Mayor, step to the microphone; state their name, address and agenda item to be addressed. The Mayor will invite you to address the Council when that topic is being discussed. Remarks will be limited to three minutes or less. The City Clerk shall keep the time and notify the Mayor when the allotted time limit has been reached. Comments are to be directly germane to the agenda item being discussed; if not directly germane as determined by the Mayor will be ruled out of order.)

All items on this agenda are subject to discussion and/or action.

- Q&A Session to discuss proposals from Sparta Waste Services of Urbandale, Iowa and Bridge City Sanitation of Ottumwa, Iowa, for the collection of noncommercial trash, recyclables, bulky items and yard waste within the City of Ottumwa, Iowa, beginning July 4, 2021.
 - RECOMMENDATION: Hear comments from both companies along with staff and citizen input for the collection of noncommercial trash, recyclables, bulky items and yard waste within the City of Ottumwa, Iowa, beginning July 4, 2021.
- *Item Tabled from Meeting #28, held on 9/15/2020* Resolution No. 205-2020, accepting the
 proposal from Sparta Waste Services of Urbandale, Iowa for the collection of noncommercial
 trash, recyclables, bulky items and yard waste within the City of Ottumwa, Iowa beginning July 4,
 2021.

RECOMMENDATION: Pass and adopt Resolution No. 205-2020.

PUBLIC FORUM:

The Mayor will request comments from the public on topics of city business or operations other than those listed on this agenda. Comments shall not be personalized and limited to three minutes or less. Comments not directly applicable to operations, inappropriate, or an improper utilization of meeting time, as determined by the Mayor, will be ruled out of order. When called upon by the Mayor, step to the microphone; give your name, address and topic on which to address the Council. The Council is not likely to take any action on your comments due to requirements of the Open Meetings Law. Pertinent questions, comments or suggestions may be referred to the appropriate department, city administrator or legal counsel for response, if relevant.

ADJOURNMENT:

*** It is the goal of the City of Ottumwa that all City Council public meetings are accessible to people with disabilities.

If you need assistance in participating in City Council meetings due to a disability as defined under the ADA, please call the City Clerk's Office at (641) 683-0621 at least one (1) business day prior to the scheduled meeting to request an accommodation. ***



FAX COVER SHEET

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FROM:	Christina Reinhard				
FAX NO:	641-683-0613	PHONE	NO:	641-683-0620	
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FROM:	Christina Reinhard		

PHONE NO: 641-683-0620

MEMO: Tentative Agenda for the Special City Council Meeting #29 to be held on 9/29/2020 at Bridge View Center, 102 Church Street to accommodate persons wishing to attend. **Please Note – Effective June 1, 2020, mass gatherings or events of more than 10 people in attendance may be held but only if the gathering complies with all other relevant provisions set forth in the State Public Health Disaster Emergency. We must limit the number of participants present within the indoor venue by 50% of normal capacity and ensure at least six feet of physical distance between each group or individual attending the event are followed.

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FAX COVER SHEET

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** ACTION ITEM **

		Kevin C. Flanagan
		Prepared By
Planning &	Development	Kevin C. Flanagan
Depa	The Act City Administra	Department Head tor Approval
AGENDA TITL	Waste Services, of Urbandale, I	solution accepting the proposal from SPARTA owa for collection of noncommercial refuse, rd waste in the City of Ottumwa, Iowa
*****	**********	********
Public h	earing required if this box is checked.	
RECOMMEND	ATION: Approve and Pass Resol	lution NO. 205-2020.
DISCUSSION:	collection contract, with a possi 2020. A pre-bid meeting was he attended in person, with one co On August 25, 2020, the City C	citation of proposals for a ten(10) year ble five(5) year extension, on June16, eld July 9, 2020 and four companies empany submitting questions electronically. Elerk opened proposals from two companies Bridge City Sanitation. An evaluation

met on September 2nd to interview the companies. Committee members evaluated proposals based upon contractor qualification and experience, how well contractor seemed to understand Ottumwa's collection program, contractor methodology for service provision, contractor approach to missed collections, and contractor approach to public outreach and education. Points were assigned to each contractor by each evaluator, and final contractor points were an aggregate of the whole evaluation committee. Sparta Waste Services had a total of 556 points and Bridge City Sanitation had a total 414 points.

Evaluators were impressed with the thoroughness of Sparta's proposal and the many positive comments from their references. Sparta's proposed rate schedule will cost customers less over the life of the contract. Staff recommends accepting Sparta's proposal. If Council approves this step, a contract will be prepared and brought to the Council for approval, along with the bond and certificate of insurance. The contract will begin July 4, 2021.

RESOLUTION NO. 205 - 2020

A RESOLUTION ACCEPTING THE PROPOSAL FROM SPARTA WASTE SERVICES OF URBANDALE, IOWA FOR COLLECTION OF NONCOMMERCIAL REFUSE, RECYCLABLES, BULKY ITEMS AND YARD WASTE IN THE CITY OF OTTUMWA

WHEREAS, the City Council did advertise and accept proposals for collection services, which includes noncommercial refuse, recyclables, bulky items and yard waste for city customers for a period of ten years; and

WHEREAS, the City Council on July 21, 2020 approved the evaluation committee and the criteria to be used to evaluate all proposals submitted; and

WHEREAS, in the opinion of the evaluation committee, Sparta Waste Services of Urbandale, lowa submitted the best proposal for collection services for city customers.

NOW, THEREFORE, BE IT RESOLVED, BY THE CITY COUNCIL OF THE CITY OF OTTUMWA, IOWA, THAT:

The Ottumwa City Council accepts the proposal for noncommercial refuse, recycling, bulky items and yard waste collection for city customers from Sparta Waste Services of Urbandale, lowa for a period of ten years commencing July 4, 2021 through June 28, 2031.

APPROVED, PASSED AND ADOPTED, this 29th day of September 2021.

	Tom X. Lazio, Mayor	
ATTEST:		
Christina Reinhard, City Clerk		

**Vote Ayes: Dalbey. Nays: Meyers, Berg, Roe, Stevens. Motion Fails. 4-1.

Company	Year	Rate	Annual Cost for 9,100 customers	Company	Year	Rate	Annual Cost for 9,100 customers
Sparta	1	\$17.37	\$1,896,804	Bridge City	1	\$16.00	\$1,747,200
	2	\$17.47	\$1,907,724		2	\$16.48	\$1,799,616
	3	\$17.57	\$1,918,644		3	\$16.81	\$1,835,652
	4	\$17.67	\$1,929,564		4	\$17.31	\$1,890,252
	5	\$17.77	\$1,940,484		5	\$17.66	\$1,928,472
	6	\$17.87	\$1,951,404		6	\$18.19	\$1,986,348
	7	\$17.97	\$1,962,324		7	\$18.55	\$2,025,660
	8	\$18.08	\$1,974,336		8	\$19.11	\$2,086,812
	9	\$18.18	\$1,985,256		9	\$19.49	\$2,128,308
	10	\$18.28	\$1,996,176		10	\$20.08_	\$2,192,736
OTAL			\$19,462,716	TOTAL			\$19,621,056

Company	Rate	Annual Cost for 8,100 customers	Discoun t Rate	Annual Cost for 1,000 customers	Company	Rate	Annual Cost for 8,100 customers	Discount rate	Annual Cost for 1,000 customers
Sparta	\$17.37	\$1,688,364	\$15.37	\$184,440	BCS	\$16.00	\$1,555,200	\$14.00	\$168,000
	\$17.47	\$1,698,084	\$15.47	\$185,640		\$16.48	\$1,601,856	\$14.48	\$173,760
	\$17.57	\$1,707,804	\$15.57	\$186,840		\$16.81	\$1,633,932	\$14.81	\$177,720
	\$17.67	\$1,717,524	\$15.67	\$188,040		\$17.31	\$1,682,532	\$15.31	\$183,720
	\$17.77	\$1,727,244	\$15.77	\$189,240		\$17.66	\$1,716,552	\$15.66	\$187,920
	\$17.87	\$1,736,964	\$15.87	\$190,440		\$18.19	\$1,768,068	\$16.19	\$194,280
	\$17.97	\$1,746,684	\$15.97	\$191,640		\$18.55	\$1,803,060	\$16.55	\$198,600
	\$18.08	\$1,757,376	\$16.08	\$192,960		\$19.11	\$1,857,492	\$17.11	\$205,320
	\$18,18	\$1,767,096	\$16.18	\$194,160		\$19.49	\$1,894,428	\$17.49	\$209,880
	\$18.28	\$1,776,816	\$16.28	\$195,360		\$20.08	\$1,951,776	\$18.08	\$216,960
		\$17,323,956		\$1,898,760		7.110.00	\$17,464,896		\$1,916,160

TOTAL SPARTA

\$19,222,716

TOTAL BCS 1% Local Preference \$19,381,056 \$19,187,245

Customer Savings w/ Sparta 10 Years \$158,340 1% Local Preference -\$35,471

Company	Rate	Admin Costs	Regular Rate	Annual Cost for 8,100 customers	Discount rate	Annual Cost for 1,000 customers
BCS	\$16.00	\$2.70	\$18.70	\$1,817,640	\$16.70	\$200,400
	\$16.48	\$2.70	\$19.18	\$1,864,296	\$17.18	\$206,160
	\$16.81	\$2.70	\$19.51	\$1,896,372	\$17.51	\$210,120
	\$17.31	\$3.00	\$20.31	\$1,974,132	\$18.31	\$219,720
	\$17.66	\$3.00	\$20.66	\$2,008,152	\$18.66	\$223,920
	\$18.19	\$3.00	\$21.19	\$2,059,668	\$19.19	\$230,280
	\$18.55	\$3.30	\$21.85	\$2,123,820	\$19.85	\$238,200
	\$19.11	\$3,30	\$22.41	\$2,178,252	\$20.41	\$244,920
	\$19.49	\$3.30	\$22.79	\$2,215,188	\$20.79	\$249,480
	\$20.08	\$3.50	\$23.58	\$2,291,976	\$21.58	\$258,960
		10 year total		\$20,429,496		\$2,282,160
			1	TOTAL BCS	\$22,711,656	
			- Q	1% Local Preferen	ce	\$227,116.56

				Annual Cost for		Annual Cost for	
Company	Rate	Admin Costs	Regular Rate	8,100 customers	Discount Rate	1,000 customers	
Sparta	\$17.37	\$2.70	\$20.07	\$1,950,804	\$18.07	\$216,840	
	\$17.47	\$2.70	\$20.17	\$1,960,524	\$18.17	\$218,040	
	\$17.57	\$2.70	\$20.27	\$1,970,244	\$18.27	\$219,240	
	\$17.67	\$3.00	\$20.67	\$2,009,124	\$18.67	\$224,040	
	\$17.77	\$3.00	\$20.77	\$2,018,844	\$18.77	\$225,240	
	\$17.87	\$3.00	\$20.87	\$2,028,564	\$18.87	\$226,440	
	\$17.97	\$3.30	\$21.27	\$2,067,444	\$19.27	\$231,240	
	\$18.08	\$3.30	\$21.38	\$2,078,136	\$19.38	\$232,560	
	\$18.18	\$3.30	\$21.48	\$2,087,856	\$19.48	\$233,760	
	\$18.28	\$3,50	\$21.78	\$2,117,016	\$19.78	\$237,360	
		10 year total		\$20,288,556		\$2,264,760	
				TOTAL SPARTA		\$22,553,316	

Customer Savings w/ Sparta

10 Years	\$158,340
1% Local Preference	-\$68,777



Exhibit B

Noncommercial Refuse and Recycling Collection Contract Bid Form Refuse, Recyclables, Bulky Items and Yard Waste Collection

The undersigned propose to make available to all addresses as described in Section III of the Request for Proposal, the collection of refuse, recyclables, bulky items and yard waste once (1) per week in the assigned territory, for the City of Ottumwa, for the following sum. Fees change on July 1st annually except where noted in the Request for Proposal.

\$17.37 Per household per month 2021-2022 \$17.47 Per household per month 2022-2023 \$17.57 Per household per month 2023-2024 \$17.67 Per household per month 2024-2025 \$17.77 Per household per month 2025-2026 \$17.87 Per household per month 2026-2027 \$17.97 Per household per month 2027-2028 \$18.08 Per household per month 2028-2029 \$18.18 Per household per month 2029-2030 \$18.28 Per household per month 2030-2031

Company Name_	Sparta Waste Services	
Address, City, St	tate, Zip 10623 Justin Dr., Urbandale, IA 50322	_
Phone Number	515-348-6095 (Anthony Colosimo direct 515-883-1697)	_
E-mail address _	tony@spartadisposal.com	
Contact Person _	Anthony Colosimo Title CEO	_
Authorized Signa	ature	_
Date	8/29/20	-



August 24, 2020

Kevin C. Flanagan
Director of Health, Inspections, Planning & Development & Solid Waste
City of Ottumwa
105 E. Third Street
Ottumwa, Iowa 52501

Dear Mr. Flanagan,

We are pleased to submit this proposal for residential solid waste, recycling, special collection and disposal services for the City of Ottumwa, Iowa.

The Sparta Waste Services team has been performing cost-effective and environmentally sound solid waste, recycling and yard waste collection to the state of Iowa for more than 25 years.

In 1993 we started operations as Artistic Solid Waste and grew the company to the largest in Iowa before a successful sale in 2010. We continued to run recycling collection operations in a different capacity after the sale but came full circle in 2017 with the founding of Sparta Waste Services, to once again provide commercial and residential waste and recycling services. Sparta is now Iowa's fastest growing independent hauling company. We believe our past performance and knowledge of large City programs will help us fulfill all the requirements listed in your proposal.

We thank you for the opportunity to provide this service; with this letter, we are committing ourselves to your RFP. Should you have any questions, please contact me at 515-883-1697 or tony@spartadisposal.com. I will be the key business and technical negotiator.

Sincerely.

Anthony J. Colosimo

CEO

Sparta Waste Services Inc.

QUALIFICATIONS AND EXPERIENCE

This section will address the qualifications in the Request for Proposals.

The two areas are:

- A. Corporate Resources
- B. Relevant Experience

A. Corporate Resources

Sparta Waste Services Inc. (SWS) is in good standing under the laws of the state of Iowa, which it is incorporated in. Sparta also holds or could obtain all the necessary licenses and permits to haul and dispose of solid waste in the City of Ottumwa.

Sparta is a solvent solid waste collection company with a sound financial history and reputation in Central Iowa. We will provide the appropriate financial statements and performance guarantees when requested in this RFP.

Besides normal collections and workmen's compensation cases SWS has not had any litigation for or against it in the last five years.

In submitting this proposal Sparta Waste Services Inc. is fully qualified and properly licensed to perform all the work listed in this proposal today.

B. Relevant Experience

a. City of West Des Moines (Iowa)

Population: 45,661 Households: 12,217

Sparta/Artistic was the privately contracted hauler of solid waste for the City of West Des Moines from 1994-2010. Sparta began working with the City of WDM in 1999 to design a pilot program that would be the model of efficiency for residential trash collection. The results of this pilot program became Central Iowa's first fully automated volume-based program when collection started in November 2000. When integrated with the Curb It! Recycling program and Compost It! Yard waste collection systems the residents of WDM had the model program they were searching for, one that would not only work today but for the next decade. Besides providing all recycling and yard waste collection service's the company also provided spring clean-up services and miscellaneous solid waste services for the city. We also performed special collections for handicap and at-need residents in the city.

Solid Waste & Yard waste collection services for WDM

Crew size: 1

Crew turnover ratios: 18% Total daily stops per day: 1000

Equipment Type and Capacity: Automated side loading trucks 30yd

Number of Vehicles: 4

Tons per Truck shift: 14-16 tons

Loads per Day: 2

b. City of Clive (Iowa)

Population: 11,500 Households: 4,094

Sparta/Artistic was the City of Clive's contract hauler from 1997-2010. Clive is also the first community in central Iowa to use standardized carts with a semi-automated collection system. We worked with the City to implement an automated collection program. Some of the services preformed included public education, information services, customer satisfaction, delivery of carts, developed replacement policies and procedures, tracking systems of customer complaints and resolution. The company also designed yard waste and large/bulky item (the first of its kind in the Metro) collections programs; both systems are "pay as you throw away" with attached stickers on the material. Lastly, the company arranged special collections for handicap and at-need residents in the city.

One benefit of running trash and recycling routes for more than 20 years is the chance to improve the program over time. In an effort to reduce litter and flying debris Sparta/Artistic noticed that most of the litter was due to people not bagging trash before placing it in their Toter cart. After conferring with the City Manager a new ordinance was drafted to require residents to bag all trash before placing it in their cart. Simple but effective, the amount of litter was significantly reduced.

Solid Waste, Yard Waste & Special Collection services for the City of Clive

Crew Size: Crew Turnover Ratios: 18% Total daily stops per truck day: 1000

Equipment Type and Capacity: Fully Automated Side Loaders 30 yd

Number of Vehicles: 3

Tons per truck shift: 14-16 tons

Loads per Day: 2

c. City of Altoona (Iowa)

Population: 9,000 Households: 3,208

Sparta/Artistic was the contracted hauler for the City of Altoona from 1995-2010. The company provided the City with the same services listed in the RFP for Ottumwa: Solid waste, recycling, yard waste, bulky item, special collection and

disposal services. With help from our company, the City of Altoona converted to a fully automated collection system in July of 2001. Additional services Sparta/Artistic provided were the annual spring clean-up. Arrangements were also made for special collections for handicap and at-need residents in the city.

Solid Waste, Yard Waste & Special Collections for the City of Altoona

Crew Size: 2 to 3

Crew Turnover Ratio: 18%

Total daily stops per truck day: 700

Equipment Type and Capacity: Rear load, 20 & 25 yard packers.

Number of Vehicles: 3

Tons per truck shift: 14-16 tons

Loads per day: 2

Description of Services and Facilities

The technical description and specifications of collection vehicles and are attached (see enclosed truck specifications). The fully automated vehicles that we will use are aesthetically pleasing to the eye and ear; they are very quiet vehicles in all aspects of their operation.

Sparta has identified two possible facilities within Ottumwa's city limits to run our operations out of. One of these sites will house all operations, trucks, maintenance and staff. This will function as a standalone operation exclusively for our operations in the city. Sparta plans to utilize local Ottumwa companies, vendors and workers whenever possible to ingrain ourselves in the community and stimulate the local economy; with plans to make a multi-million dollar investment in the city over the life of the contract.

Sparta proposes to follow the existing collection routes in use for City of Ottumwa with the current hauler.

Managerial Capabilities

Sparta is an aggressive growth-oriented company. We are proud of our Iowa roots and our strong work ethic. Our management team believes in leading by example and instilling this strong work ethic in all of our employees. We espouse the belief that business success is achieved through controlled growth and that customer satisfaction is the key factor in achieving growth.

The following examples demonstrate we have the management and staff to perform the tasks listed in your RFP.

Iowa State Fair

For the last 15 years Team Sparta has been and currently is the waste and recycling contractor for the Iowa State fair. Over 2,400 carts are dumped continuously over 10 days servicing 1,000,000 visitors per year for Iowa biggest Event.

City Trash, Yard waste and Recycling Collection

Sparta's management and staff have executed the largest residential contracts in the Des Moines Metro over the last 20 years. When the city of West Des Moines solicited proposal for Solid Waste Collection and Disposal in May of 1994 Sparta/Artistic was not the contract hauler at that time. We were selected on June 6, 1994 with an implementation date of July 4, 1994. The 28-days before the start date was an aggressive schedule for a contract of that size. The 5,400 households that were contracted at the time represented almost 60% of the total 8,928-house count for West Des Moines at the time. We were able to successfully start collection as scheduled on Monday, July 4, 1994 without interruption or inconvenience to the residents on those routes. We are proud to say we continued to collect solid waste in the City of West Des Moines until 2010.

When Metro Waste Authority issued proposals for curbside recycling for the Des Moines Metro area in February 1994, the 107,000 households was the largest residential contract ever issued in the state of Iowa. The services detailed in the proposal had never been offered or preformed in the Metro area. Proposers were required to: Develop tracking programs that gave daily tonnage reports on five different collect materials; submit route schedules for all the cities in MWA service area; give exceptional service to handicapped or at-need residents; collect daily information on set out rates, new starts, replacement containers delivered and rejected material and bins; distribute public education material to residents and handle all customer service issues, from missed pick-ups to the delivery of 25,000 recycling bins.

Sparta/Artistic was awarded the recycling contract for Zone 3 (NE Polk County, see enclosed map) in May of 1994. The 25,000 households in Zone 3 included the cities of Alleman, Altoona, Ankeny, Bondurant, Carlisle, Elkhart, Hartford, Mitchellville, Pleasant Hill, Polk City, Prairie City, Runnels, Sheldahl and NE unincorporated Polk County. Many of these cities never had consolidated collection services in their town before, so Artistic needed to formulate routing, education material, create new ordinances and follow old local ordinances in each town. Collection started September 1, 1994 following a large media campaign that educated residents about the program and how to use it. Thousands and thousands of promotional dollars would have been wasted if Artistic could not have started on time.

Training crews and staff about this project was an important part of implementing the program. Since this type of service had never been performed before, the learning curve had to be compensated for by giving intense hands-on training to drivers and customers service repesentives. This is where our tracking software and GPS allowed each call

made to customer service representatives to be handled quickly and with the proper response. A driver training program used in-house videos and pre-route trail runs with similar equipment before the actual trucks were delivered. This reduced driver errors and improved their confidence when routes started.

In June of 1999 MWA extended our contract for Zone 3 and solicited bids for Zone 2 (Western Polk County). The reasons for solicitations for Zone 2 were service and pricing issues with the previous contractor; none of these were issues with the Artistic contract. Artistic was the successful proposer and was awarded the Zone 2 recycling contract, which started collection in September 1999. The 30,000 households in Zone 2 included the cities of Johnston, Grimes, Urbandale, Clive, West Des Moines, Norwalk, Windsor Heights and Western unincorporated Polk County. Artistic then serviced 20 different cities for MWA's "Curb It" recycling program. It was MWA's confidence in our team's service levels that led to the award of both contracts.

Curbside Recycling Collection Services Zone 2 & 3 for Metro Waste Authority

Metro Waste Authority Population: 145,000 521 E. Locust Street Households: 55,000 Des Moines, IA 50309

Crew Size: 1

Crew Turnover Ratio: 18%

Total Daily Stops per truck day: 600

Equipment Type and Capacity: 5 compartment recyclers 20 yard

Number of Vehicles: 23 Tons per truck Shift: 6 tons

Loads per day: 2

Sparta Waste Service's key Management:

Anthony Colosimo, CEO

Anthony Colosimo represents the longest senior management personnel in the Central Iowa waste and recycling industry. As owner of Artistic Waste Services Inc., since 1993 he worked to position Artistic as Iowa's largest independent full-service waste and recycling company.

When acquired in 1993 Artistic collected trash from only 500 homes per week, and eventually grew to include more than 75,000 single family homes serviced each week with trash, recycling and yard waste pickups. As a lifelong Iowan, he feels it is important to keep a competitive balance between national and local, independent companies in our local community. The team at Sparta has done this for more than 25 years and was listed as one of the top 100 Waste Company's in the Country by Waste Age Magazine.

Anthony is member of National Waste and Recycling Association (NWRA) and was elected to be on the Board of Trustees, and represents the State of Iowa on the National board of Governors. A founding Board Director of Keep Iowa Beautiful, he is a graduate of Iowa State University and participates in many local civic and non-profit organizations.

Tom George, General Manager

Tom started in transportation in 2010, working with the Des Moines Public School District and then the West Des Moines School District. He became Master Trainer of Bus Drivers with both school systems. He was responsible for the safety and route training of drivers while also overseeing the daily maintenance of vehicles.

During his tenure more than 32,000 students were safely were picked up and brought back home on a daily basis. His experience in effective routing in all-weather conditions was a prefect proving grounds for Sparta, where he uses these skills to help us deliver timely service to all our residents.

Tom also is a certified Diesel mechanic and schedules all maintenance of Sparta's eight truck fleet.

Jennifer Bodin, Community Outreach

Jennifer has more than 20 years of experience in the waste industry. She started out in marketing and spent her time attending chamber events, networking and working on different city bids. She also worked event planning for the annual Earth Day Celebration as well as other community events. After five years in marketing, Jennifer moved into outside sales and grew her territory base and the business. Currently, Jennifer is the communications manager and handles all social media, events and communication for the company. Jennifer's various roles that she had held make her a valuable asset to our business.

Cady Colosimo, Administrations Director

Cady grew up with a love for the environment and championed recycling from a young age. While attending elementary school she made sure the recycling program was properly implemented and followed by her fellow classmates. Since then she has been involved in many facets of the waste industry, from emptying trash cans to weighing trucks in a recycling facility, to ultimately serving as the Administrations Director for Sparta Waste Services for the past two years. Cady currently oversees all of Sparta's commercial routes, takes customer service calls, and helps with many other day-to-day operations.

AJ Colosimo, Dispatch and Operations

Growing up in the waste industry, AJ has worked steadily in various positions for his entire professional career thus far. AJ got his start providing trash services at large-scale events in Des Moines like the Des Moines Arts Festival, WineFest and the Iowa State

Fair. For the past several years he has played a major role at the Iowa State Fair; recruiting, organizing and scheduling the nearly 100 temporary employees needed to provide the service. He is currently the Dispatch manager of all roll off, residential and commercial operations for Sparta Waste Services and assists on special projects, and has been doing so since the company was founded in 2017.

Description of Services

How Sparta Waste Services, Inc. automated collection will help the City of Ottumwa.

Today the City's waste hauler picks up residential trash using manual or semi-automated collection systems; waste is put curbside in bags or cans of varying sizes to be picked up by collectors by hand. Most trucks have two- or three-man crews. This is becoming the most labor-intensive method of waste collection and the highest cost method of collection in the industry today. Manual crews can collect 650-700 homes per day.

Automated collection uses specialized two-wheeled carts (Toters) and hydraulic lifting systems to pick up resident's solid waste. It uses collection vehicles with one driver and robotic arms to lift the carts in the truck. One driver stays in the truck and is able to pick up to 50% more homes per day. Automated trucks can collect 900-1,000 homes per day. Sparta collects 1,500 single family homes and 6,000 multi- family homes per week.

How does it work for the resident?

Each resident is given a two-wheeled 64-gallon cart, this allows for larger setouts to be handled more easily by residents and collectors. Residents who currently receive special house-side pickup, for example handicap and elderly citizens, will not be affect with this service. Additionally, tight-fitting lids on the Toters help reduce blowing litter, odors and spillage from pests. Animals like raccoons, dogs and crows are less likely to tip over Toters and cannot tear open bags when they are placed in the containers with the lid shut.

Educating residents on placement of containers is the key message to be communicated when implementing a fully automated system. Toters need to be placed close to the curb and away from obstructions like light poles, mailboxes, parked cars and recycling bins. Large items and extras bags need the proper stickers attached to be collected.

What does this do for the community?

As cities try to meet the State's waste reduction goals, city administrators must look for ways to encourage recycling and waste reduction for their residents. One way to do this is

by using pay-as-you-throw-away programs with a fully automated collection system. This program will reward residents for their recycling and waste reduction efforts by offering them lower trash rates when they generate less trash. Residents who generate less garbage by identifying recyclable materials in their trash and placing those items in the recycling bin/cart will save money.

Automation will help with City beautification.

When residents and cities look at the benefits of automated collection the number one benefit stated is the reduction of litter in their streets. This is important for the city of Ottumwa, because Ottumwa was one of the first cities to become an affiliate of Keep Iowa Beautiful. In keeping with this philosophy one of the best ways to create public awareness of this commitment the city has made is to adopt a "Zero Tolerance to Litter" plan and maintain a litter-free environment 52 weeks a year. This can be achieved by upgrading your trash collection with standardized two wheeled carts.

Sparta Waste Services is a charter member of the Keep Iowa Beautiful organization. We believe education is the key to creating a "Litter Free Zone." Changing the behavior of your residents with the Automated Program is a giant step in that direction.

i. Description of Collection routing and carts.

Sparta will follow the collection guidelines listed in the RFP. Sparta will also follow the same routes used today to collect recycling material in Ottumwa for frequency and date. Sparta will follow the guidelines stated in the RFP for location of carts, replacement policies and procedures. When construction blocks the streets for collection vehicles a common access point needs to be provided. The type of cart Sparta will use is the "Toter" brand of carts, which come in 32-, 64- and 96-gallon sizes. Residents will all be given one 64 Gallon Cart for trash & 32 Gallon for Recycling

ii Description of customer service resolution:

Sparta will service all 9,200 residential customers per week and is responsible for any and all complaints received. From missed pick-ups to alleged claims of damage to carts and personal property, each call is logged and tracked. Every call is handled by a customer service representative and investigated for further action. For example, if a solid waste or recycling miss is verified before 12 p.m. it will be picked up the same day. When verified 12 p.m. the resident will be picked up the next morning. After hours an automated voice mail-answering program will provide information about pick-up days and other guidelines about the program. Residents can also log a complaint or report missed pick-ups with the voice mail-answering program and have it responded to the following morning.

A log of all complaints will be maintained and documented for action taken by customer service representatives. Tracking software will list, date of call, address, type of complaint and when action was taken and by who. (see enclosed example).

iii Description of public education and information services.

At Sparta, customer satisfaction is our number one priority. It starts with phone calls from residents; 90% of all calls from residents are handled on the first call. 10% are handled in less than 3 calls. This type of communication with residents cannot be overlooked because it is all part of the media mix that Sparta uses to reach residents. Social Media, doorhangers, newspapers inserts, radio, TV and Sparta's webpage with hotlinks to the City of Ottumwa's website will all provide points of communication. Properly placed ads with a promotional blitz in the beginning of the program will inform residents where to look now and in the future for information about their solid waste and recycling collection program.

Implementation Date

Sparta intends to implement the program on time and no later than July 4, 2021.

Description of Equipment

Crew Size: Trash Collection 1 Crew Turnover Ratio: 18%

Total Daily Stops per truck day: 900

Equipment Type and Capacity: Fully Automatic 30-yard body

Number of Vehicles: 4 Tons per truck Shift: 6 tons

Loads per day: 2

Crew Size: Recycling Collection 2 Crew Turnover Ratio: 18%

Total Daily Stops per truck day: 600

Equipment Type and Capacity: 5 compartment recyclers 20 yard

Number of Vehicles: 4 Tons per truck Shift: 6 tons

Loads per day: 2

Crew Size: Yard waste & Bulky Item Collection 2

Crew Turnover Ratio: 18%

Total Daily Stops per truck day: 600

Equipment Type and Capacity: Rear loading 25 yard body

Number of Vehicles: 3 Tons per truck Shift: 6 tons

Loads per day: 2

Details concerning the equipment can be found on enclosed documents.

Spring Clean Up

Once a year Sparta will collect bulky items from all registered household residents that currently receive weekly noncommercial refuse collection. This will be done in the month of April each year on conceded on Saturdays during the month. It will coincide with the 3 Zones of the collection day.

Zone 1 will be collected on the 1st Saturday Zone 2 will be collected on the 2nd Saturday Zone 3 will be collected on the 3rd Saturday

Hiring Plan and Code of Employee Conduct

Sparta believes our employees are our most valuable assets and the success of the company is determined by the quality of its employees. Because of these beliefs, the personnel selections of the company are extremely important. The company is committed to hiring only the best and most qualified available drivers.

Sparta currently has personnel on staff performing services like bulky waste pickup, missed collections, special collection for handicap, yard waste and solid waste collections everyday. Our plan is to continue to use the present staff to work with the City and retrain some of the operators with the new collocation equipment.

Sparta driver hiring qualification standards and procedures have been developed to achieve two goals. The first goal is for the company to meet or exceed all Federal Motor Carrier Safety Regulations (FMCSR) concerning driver qualification. The second goal is to select only the best available drivers: drivers who share Sparta's values and goals of operating in a safe, legal and professional manner.

Drugs and Alcohol Policy

Sparta Waste Services is dedicated to the health and safety of our drivers. Drug and/or alcohol use may pose a serious threat to driver health and safety. Therefore, it is the policy of Sparta Waste Services to prevent the use of drugs and abuse of alcohol from having an adverse effect on our drivers.

The serious impact of drug use and alcohol abuse has been recognized by the federal government. The Federal Highway Administration (FHWA) has issued regulations that require the company to implement an alcohol and controlled substances testing program. The purpose of the FHWA issued regulations is to establish programs designed to help

City of Ottumwa, Iowa

Trash Collection Zones
Monday
Wednesday Friday City Limits



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 8/24/2020

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

PRO	is certificate does not confer rights	s to the cert	ificate holder in lieu of su	ich endorsement(s CONTACT NAME:).			
	eNorth Companies, L.C. 0 1st St SE			PHONE (A/C, No, Ext): 319-36	6-2723	FAX (A/C,	No): 319-862-0612	
	dar Rapids IA 52401			C MANIE	uenorthcomp	anies.com		
				INS	SURER(S) AFFO	RDING COVERAGE	NAIC	
				INSURER A : Pioneer	Specialty Ins	urance Co	4031	
INSU			SPARENV-01	INSURER B :				
Sparta Environmental LLC 10623 Justin Drive Urbandale IA 50322				INSURER C				
				INSURER D:				
				INSURER E :				
				INSURER F :				
CO	VERAGES CE	RTIFICATE	NUMBER: 1919781410			REVISION NUMBER	₹:	
IN CE EX	IIS IS TO CERTIFY THAT THE POLICIE DICATED. NOTWITHSTANDING ANY ERTIFICATE MAY BE ISSUED OR MAY CCLUSIONS AND CONDITIONS OF SUC	REQUIREMENT Y PERTAIN,	NT, TERM OR CONDITION THE INSURANCE AFFORDE LIMITS SHOWN MAY HAVE	OF ANY CONTRACT ED BY THE POLICIE BEEN REDUCED BY	OR OTHER S DESCRIBE PAID CLAIMS	DOCUMENT WITH RES D HEREIN IS SUBJEC	SPECT TO WHICH TH	
INSR LTR	TYPE OF INSURANCE	INSD WYD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	(MM/DD/YYYY)	1	LIMITS	
A	X COMMERCIAL GENERAL LIABILITY		CPP 1195568	4/7/2020	4/7/2021	EACH OCCURRENCE	\$ 1,000,000	
	CLAIMS-MADE X OCCUR					DAMAGE TO RENTED PREMISES (Ea occurrence	\$ 300,000	
						MED EXP (Any one person	\$ 10,000	
						PERSONAL & ADV INJURY	\$ 1,000,000	
	Carlo La Traca (Gas Store Carlo Gas Gas)					Const. Cont. Co.	22 222 222	

A	X COMMERCIAL GENERAL LIABILITY		CPP 1195568	4/7/2020	4/7/2021	EACH OCCURRENCE	\$ 1,000,000
	GLAIMS-MADE X OCCUR					DAMAGE TO RENTED PREMISES (Ea occurrence)	\$ 300,000
						MED EXP (Any one person)	\$10,000
						PERSONAL & ADV INJURY	\$ 1,000,000
	GEN'L AGGREGATE LIMIT APPLIES PER:					GENERAL AGGREGATE	\$2,000,000
	POLICY X PRO-			k ()		PRODUCTS - COMP/OP AGG	\$ 2,000,000
	OTHER:						\$
A	AUTOMOBILE LIABILITY		CPP 1195565	4/7/2020	4/7/2021	COMBINED SINGLE LIMIT (Ea accident)	\$ 1,000,000
	ANY AUTO					BODILY INJURY (Per person)	\$
	OWNED X SCHEDULED AUTOS		1			BODILY INJURY (Per accident)	5.
	X HIRED X NON-OWNED AUTOS ONLY					PROPERTY DAMAGE (Per accident)	\$
							\$
A	X UMBRELLA LIAB X OCCUR	- 1	UMB 1032868	4/7/2020	4/7/2021	EACH OCCURRENCE	\$ 5,000,000
	EXCESS LIAB CLAIMS-MADE					AGGREGATE	\$ 5,000,000
	DED X RETENTIONS 10 000						\$
A	WORKERS COMPENSATION	- 1	WCV 1026545	4/7/2020	4/7/2021	X PER STATUTE ER	
	ANYPROPRIETOR/PARTNER/EXECUTIVE TIN	N/A			100	E.L. EACH ACCIDENT	\$ 500,000
Н	OFFICER/MEMBEREXCLUDED? (Mandatory In NH) If yes, describe under DESCRIPTION OF OPERATIONS below				1	E.L. DISEASE - EA EMPLOYEE	\$ 500,000
						E.L. DISEASE - POLICY LIMIT	\$ 500,000
A	Leased/Rented Equipment		CPP 1195569	4/7/2020	4/7/2021	Limit	25,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

CERTIFICATE HOLDER	CANCELLATION	
City of Ottumwa 105 E Third Ottumwa IA 52501	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.	
	AUTHORIZED REPRESENTATIVE	

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***** *OLD REPUBLIC SURETY COMPANY

FastBond Contract Application

Or any of its Affiliated Companies, hereinafter ("Surety")

For Single Bond or Aggregate Programs up to \$750,000, complete page 1 and the Indemnity Agreement on page 2. For Single Bond or Aggregate Programs in excess of \$750,000, up to \$1,500,000, complete pages 1 and 2. For Single Bond or Aggregate Programs in excess of \$1,500,000, contact your local ORSC underwriter with details.



Company Sparta Environmental LLC Co	orp S Corp LLC	X Partnership Proprietorship
Address 10623 Justin Dr.		ction specialty
Year started 2017 Largest project comp	oleted in last 3 years: C	ontract price \$ 500,000
Project description State of Iowa		
Are there any unfinished bonded contracts with other suret	ies, if yes, attach expla	nation. YES 🔲 NO 🔀
Owners/Officers of the company		
Name (1) Anthony Colosimo		SSN
		SSN
Home address 14092 Willow Drive Clive, la. 50325		Own your home? YES X NO
Name (2)	% Ownership_	SSN
Spouse		
Home address		Own your home? YES NO
Has the company, any related entity, any predecessor compar	ny, or any owner ever:	
Failed in business or been in bankruptcy		YES NO 🗵
Failed to complete a contract or had a paid claim with a surety?		YES NO 🗵
Been involved in any litigation or delinquent with any payro	11?	YES NO 🗵
Had state or federal tax liens within the last 3 years?		YES NO 🗵
Were you bonded in the past - by whom?		YES NO 🗵
PROJECT INFORMATION		
CONTRACTOR PREQUALIFICATION FOR BONDING - NO	BOND NEEDED AT	THIS TIME. Check here
Owner/Obligee City of Ottumwa Iowa		
Owner/Obligee		
	d Recycling	
Project description/location Hauling of Residential Trash and		vment bond amount or % 1 million
Project description/location Hauling of Residential Trash and Bid date 8/25/20 Bid bond amount or %	Performance/Pa	
Project description/location Hauling of Residential Trash and Bid date 8/25/20 Bid bond amount or %	Performance/Par Start date 7/4/21	Completion date 6/30/31
Project description/location Hauling of Residential Trash and Bid date 8/25/20 Bid bond amount or %	Performance/Par Start date 7/4/21	Completion date 6/30/31
Project description/location Hauling of Residential Trash and Bid date 8/25/20 Bid bond amount or %	Performance/Pa _Start date_7/4/21 dated penalties \$	Completion date 6/30/31
Project description/location Hauling of Residential Trash and Bid date 8/25/20 Bid bond amount or % Estimated bid/contract price \$2,000,000 Maintenance term Liquid Total cost to complete work on hand (w/o this job) \$ If project has already bid – bid results 1)	Performance/Pa _Start date_7/4/21 dated penalties \$	Completion date 6/30/31
Project description/location Hauling of Residential Trash and Bid date 8/25/20 Bid bond amount or % Estimated bid/contract price \$2,000,000 Maintenance term Liquid Total cost to complete work on hand (w/o this job) \$	Performance/Pa _Start date_7/4/21 dated penalties \$ 2)	Completion date 6/30/31
Project description/location Hauling of Residential Trash and Bid date 8/25/20 Bid bond amount or % Estimated bid/contract price \$2,000,000 Maintenance term Liquid Total cost to complete work on hand (w/o this job) \$	Performance/Pa	Completion date 6/30/31
Project description/location Hauling of Residential Trash and Bid date 8/25/20 Bid bond amount or % Estimated bid/contract price \$2,000,000 Maintenance term Liquid Total cost to complete work on hand (w/o this job) \$	Performance/Pa	Completion date 6/30/31
Project description/location Hauling of Residential Trash and Bid date 8/25/20 Bid bond amount or % Estimated bid/contract price \$2,000,000 Maintenance term Liquid Total cost to complete work on hand (w/o this job) \$ If project has already bid – bid results 1) Bid secured by: Check Bond Negotiated Bond forms: Old Republic forms AIA Other (plea	Performance/Pa _Start date_7/4/21 dated penalties \$ 2) se provide copy) copy of the contract ar	Completion date 6/30/31

The applicants and indemnitors certify the truth of all statements in this Application and authorize the Surety to verify this information and to obtain additional information from any source including obtaining a credit report. Please note that full indemnity will be required (business, owners and spouses). Also, Surety may ask additional questions or request additional information as needed.

E Categories

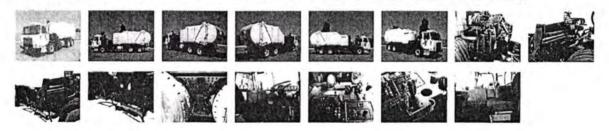
Home (http://www.princemotorsusa.com/) / Inventory (http://www.princemotorsusa.com/inventory/)

/ Side Loaders (http://www.princemotorsusa.com/inventory/2-Side-Loaders/)

2009 AUTOCAR GARBAGE TRUCK FOR SALE WITH HEIL 30 YARD RAPID RAIL SIDE LOADER



(http://www.princemotorsusa.com/users/images/inventory/big/PMI_Large_Image_316.jpg)



CALL FOR PRICE

Contact Us Now O

Year: 2009

Mileage: 80,170

Chassis Make: Autocar

Engine: Cummins ISM 350HP

Chassis Model: ACX64 Transmission: Allison 4500RDS

Category: Side Loaders Front Axle: 20,000

Body Make: Heil Rear Axle: 46,000

Body Model: Rapid Rail Stock #: SL770902

Body Capacity: 30yd Price: Call for price

2009 Autocar Xpeditor Side Loader, Cummins ISM (350HP), Allison 4500 RDS Auto Transmission, 80,170 Miles, Right Hand Drive, A/C, Cruise Control, Diff-Lock, Telma Retarder, 5.63 Rear Ratio, Heil Rapid Rail Side Load Body, 30 Yard, Dump Eject, Joystick Control, Camera System, Very Clean Ex-City Unit *Photos of Sister Unit

OTHER VEHICLES IN THIS CATEGORY



(http://www.princemotorsusa.com/inventory/2-Side-Loaders/102-2006-

Isuzu-Garbage-Truck-for-Sale-with-Bridgeport-12-Yd-Automated-Side-Loader.html)

SIDE LOADER Isuzu FTR 2006

Engine: Isuzu 6HK1X 7.8L 230HP Trans: Allison 2200RDS Body: Bridgeport Ranger Capacity: 12yd

SOLD

MORE INFO (HTTP://WWW.PRINCEMOTORSUSA.COM/INVENTORY/2-SIDE-LOADERS/102-2006-ISUZ

E Categories

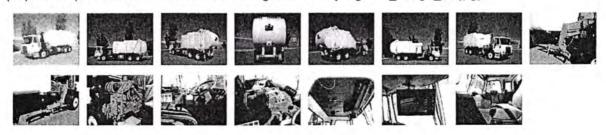
Home (http://www.princemotorsusa.com/) / Inventory (http://www.princemotorsusa.com/inventory/)

/ Side Loaders (http://www.princemotorsusa.com/inventory/2-Side-Loaders/)

2011 AUTOCAR XPEDITOR WITH HEIL RAPID RAIL 30 YARD AUTOMATED SIDE LOADER



(http://www.princemotorsusa.com/users/images/inventory/big/PMI_Image_31.jpg)



CALL FOR PRICE

Contact Us Now O

Year: 2011

Mileage: 74,238

Chassis Make: Autocar

Engine: Cummins ISL 345HP

Chassis Model: Xpeditor Transmission: Allison 4500RDS

Category: Side Loaders Front Axle: 20,000

Body Make: Heil Rear Axle: 40,000

Body Model: Rapid Rail Stock #: SL771045

Body Capacity: 30yd Price: Call for price

2011 Autocar ACX Xpeditor Side Loader, Cummins ISL (345HP), Allison 4500-RDS Automatic Transmission, 74,238 Miles, Right Hand Drive, A/C, Stereo, Cruise Control, 60,000 GVW, 5.29 Rear Ratio, Heil Rapid Rail Side Load Body, 30 Yard Capacity, 700 lbs per Cubic Yard Compaction, 8 Second Arm Cycle, Dump Eject, 1,600 lbs Arm Lift Capacity, 8' Arm Reach, Curbside Toggle Control, Onboard Scale, Safety Camera System, Very Clean Ex-City Unit

OTHER VEHICLES IN THIS CATEGORY



(http://www.princemotorsusa.com/inventory/2-Side-Loaders/148-2009-

Autocar-Garbage-Truck-for-Sale-with-McNeilus-Automated-Side-Loader.html)

SIDE LOADER Autocar Xpeditor 2009

Engine: Cummins ISL 365HP Trans: Allison 4500RDS Body: McNeilus AutoReach Capacity: 31yd

SOLD

MORE INFO (HTTP://WWW.PRINCEMOTORSUSA.COM/INVENTORY/2-SIDE-LOADERS/148-2009-AUT)

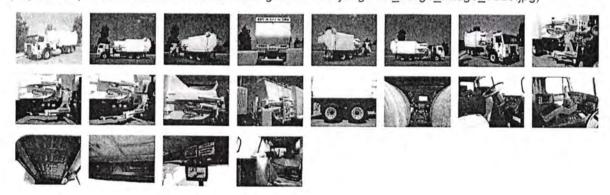
E Categories

Home (http://www.princemotorsusa.com/) / Inventory (http://www.princemotorsusa.com/inventory/) / Side Loaders (http://www.princemotorsusa.com/inventory/2-Side-Loaders/)

2013 PETERBILT 320 WITH DADEE SCORPION 30 YARD AUTOMATED SIDE LOADER



(http://www.princemotorsusa.com/users/images/inventory/big/PMI_Large_Image_1525.jpg)



CALL FOR PRICE

Contact Us Now •

Year: 2013 Mileage: 61,377

Chassis Make: Peterbilt Engine: Cummins ISX12 320HP

Chassis Model: 320 Transmission: Allison 4500RDS

Category: Side Loaders Front Axle: 20,000

Body Make: Dadee Mfg Rear Axle: 46,000

Body Model: Scorpion Stock #: SL771056

Body Capacity: 30yd Price: Call for price

2013 Peterbilt 320 Side Loader, Cummins ISX12 (320HP), Allison 4500 RDS Auto Transmission, 61,377 Miles, Right Hand Drive, A/C, Stereo, Power Windows, Cruise Control, Diff-Lock, 66,000 GVW, 5.38 Rear Ratio, Dadee Mfg Scorpion Side Load Body, 30 Yard Capacity, 750 lbs per Cubic Yard Compaction, 8 Second Arm Cycle, 14-17 Second Auto-Pack, Dump Eject, 2,000 lbs Arm Lift Capacity, 8' Arm Reach, Joystick Control, Camera System, Very Clean Ex-City Unit

OTHER VEHICLES IN THIS CATEGORY



(http://www.princemotorsusa.com/inventory/2-Side-Loaders/28-2003-

Autocar-WXR64-Garbage-Truck-for-Sale-with-Heil-Rapid-Rail-Side-Loader-Trash-Body.html)

SIDE LOADER Autocar WXR64 Xpeditor 2003

Engine: Cummins ISM 320HP Trans: Allison HD4560P Body: Heil Rapid Rail Capacity: 30yd

CALL FC

MORE INFO (HTTP://WWW.PRINCEMOTORSUSA.COM/INVENTORY/2-SIDE-LOADERS/28-2003-AUTO

E Categories

Home (http://www.princemotorsusa.com/) / Inventory (http://www.princemotorsusa.com/inventory/)

/ Rear Loaders (http://www.princemotorsusa.com/inventory/3-Rear-Loaders/)

2007 FREIGHTLINER GARBAGE TRUCK FOR SALE WITH NEW WAY 25YD REAR LOADER BODY



(http://www.princemotorsusa.com/users/images/inventory/big/PMI_Large_Image_699.jpg)



CALL FOR PRICE

Contact Us Now O

Year: 2007

Mileage: 95,485

Chassis Make: Freightliner

Engine: Cummins ISL 330HP

Chassis Model: Condor Transmission: Allison 4500RDS

Category: Rear Loaders Front Axle: 20,000

Body Make: New Way Rear Axle: 40,000

Body Model: King Cobra Stock #: RL411015

Body Capacity: 25yd Price: Call for price

2007 Freightliner Condor Rear Loader, Cummins ISL (330HP), Allison 4500 RDS Auto Transmission, 95,485 Miles, 60,000 GVW, A/C, Diff-Lock, New Way King Cobra, 25 Yard Capacity, High Compaction Rear Loader (1,200 lbs / cubic yard), 3.55 Yard Hopper, 25-28 Second Hopper Cycle Time, Camera System, Very Clean Ex-City Unit

OTHER VEHICLES IN THIS CATEGORY



(http://www.princemotorsusa.com/inventory/3-Rear-Loaders/175-2004-

Autocar-Xpeditor-CNG-with-Loadmaster-20-Yard-Rear-Loader-Refuse-Truck.html)

REAR LOADER Autocar Xpeditor 2004

Engine: Cummins 8.3G+ 280HP CNG
Trans: Allison 4500RDS
Body: Loadmaster Legacy
Capacity: 20yd

SOLD

MORE INFO (HTTP://WWW.PRINCEMOTORSUSA.COM/INVENTORY/3-REAR-LOADERS/175-2004-AUT

Deland Truck Center https://delandtruckcenter.com



Specifications

General

Manufacturer CCC

Category Recycle Truck Subcategory Recycle Truck

 Model
 LET40E

 Year
 2002

 Condition
 Used

 Stock Number
 Q25468

Serial 1CYCAA4802T045679

Miles 89123 Color White

Operational

Suspension Spring
Cylinder 3126
Axle 4x2

Engine Drivetrain

Engine Make Caterpillar
Engine Model 3126
Fuel Type Diesel

2002 CCC LET40E



Condition

Used

Stock

Q25468

Number Serial

1CYCAA4802T045679

Miles

89123

Description

2002 CCC, LET40E, Heavy Duty Trucks - Recycling Trucks, Caterpillar 3126, , G-S Products Top Load Recycle Body Model # GS5038D, dual steering, AM/FM radio, air brakes, 33,000#GVW, Horse Power, Spring Suspension, All Steel Wheels, 194 Wheel Base, 11R24.5, Rear Axle lbs, Ratio, , VIN 1CYCAA4802T045679

City of Ottumwa 105 E. Third Ottumwa, IA 52501 641-683-0694



Exhibit B

Noncommercial Refuse and Recycling Collection Contract Bid Form Refuse, Recyclables, Bulky Items and Yard Waste Collection

The undersigned propose to make available to all addresses as described in Section III of the Request for Proposal, the collection of refuse, recyclables, bulky items and yard waste once (1) per week in the assigned territory, for the City of Ottumwa, for the following sum. Fees change on July 1st annually except where noted in the Request for Proposal.

S/6.00 Per household per month 2021-2022 \$\(\frac{\psi}{6.48} \) Per household per month 2022-2023 \$\(\frac{\psi}{6.81} \) Per household per month 2023-2024 \$\(\frac{\psi}{2.31} \) Per household per month 2024-2025 \$\(\frac{\psi}{2.48} \) Per household per month 2025-2026 \$\(\frac{\psi}{2.48} \) Per household per month 2027-2028 \$\(\frac{\psi}{2.48} \) Per household per month 2028-2029 \$\(\frac{\psi}{2.48} \) Per household per month 2028-2030 \$\(\frac{\psi}{2.48} \) Per household per month 2029-2030 \$\(\frac{\psi}{2.48} \) Per household per month 2030-2031

Company Name BAZDGE CETTY SANETATION LL	·C
Address, City, State, Zip Po Box 541, OTTUMWA,	IA 52501
Phone Number 641-682-8117	
E-mail address DAVIS_LEWIS@ POSIA. NET	
Contact Person Kesty W LEWES Title MASER	
Authorized Signature	
Date 8/25/2020	

CITY OF OTTUMWA REFUSE AND RECYCLING COLLECTION BID

AUGUST 25, 2020

Bridge City Sanitaiton LLC

Qualifications and Experience:

We are a locally owned and operated sanitation company serving commercial and residential customers of Wapello and Davis counties. We are the current contract hauler for the City of Ottumwa.

Locally we employ 23 full and part time employees between the residential and commercial shops representing over \$800,000 in wages. Our operation does business locally with the purchase of fuel, repairs, insurance and supplies supporting other locally owned businesses in our community.

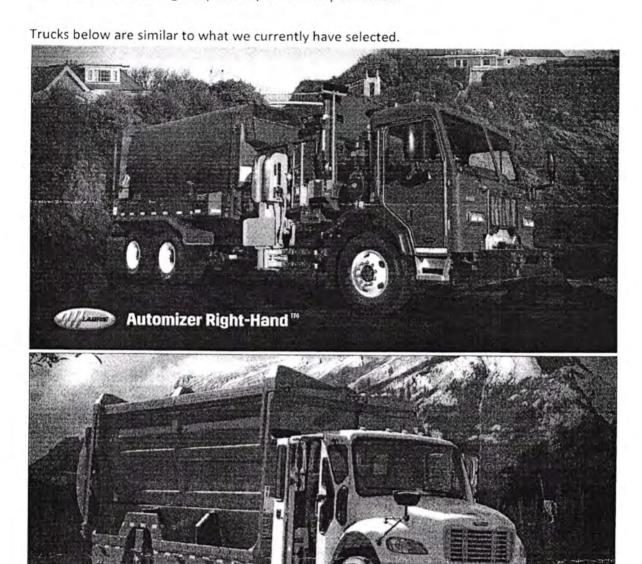
We live in, and are active in, the community with support of other organizations and charitable events. We clearly intend to work with the City of Ottumwa officials to do our part in implementing the contract provisions to provide waste collection and clean up of the City of Ottumwa.

Program Understanding and Methodology:

We intend to maintain the current established routes and collection days with collection times as indicated in the RFP. Normal routes for trash and recycling will be Monday, Wednesday and Friday. Yard waste and reported bulky items will be picked up on Tuesday for the south side of town and on Thursday for the north side of town. This will provide for minimal changes for the residents. Although infrequent, routes have been adjusted in the past. We will always work with the City to directly notify any affected residents of any route changes. In the past this was done by mail and door to door notices. Residents will be notified of any change in collection days due to holidays by an annual insert in the water bills. This will state the scheduled holidays for the entire year. Furthermore, notice will be posted via all social media outlets available including those of the city. Yard waste will only be picked up in designated properly tagged bags and stick bundles per city requirements.

For the implementation of refuse, recycling, yard waste and bulky item collection we intend to purchase updated collection trucks including four Labrie style auto loader trucks year 2016 or newer. These trucks will have at a minimum 25yd capacity and will be purchased as soon as possible to improve the current contract performance. We will also provide three updated recycle collection trucks similar to those we use now. These trucks have a three hopper sorting capability to completely sort material at the curb and separately dump at the recycle center as

we currently do. All trucks and equipment used in providing these services will be properly maintained, washed regularly and kept in sanitary condition.



All vehicle operators and collection helpers will have sufficient training and understanding to perform their designated duties including dumping procedures at the recycling center and landfill. We implement weekly safety and training meetings to keep compliant with updated laws and regulations. All collection helpers are trained in collection procedures and implementation guidelines as per the recycling center provided information. We will work with city staff to correct any issues related to collection methods or procedures as they arise.

Top Select

City wide clean up event — we will work with city staff to establish a city wide clean up day. For example, we would propose a one day event with a designated drop off site. We will provide two roll off containers and two rear load garbage trucks to transport material to the landfill continuously during the designated time. We will also provide a recycling dumpster capable of sorting to haul to the recycling center during those hours. This was a very popular event in the past!

Customer service and Public relation -

With the assistance of city staff we will incorporate educational material about the trash and recycling procedures in with the water bill to address issues relating to this service. These education materials may include pamphlets or flyers created by the recycling center, the city or the contractor. It is our intention to increase the education of the residents to increase the recycling tonnage and get bulky items called in as per the contract specifications.

Missed pickups and phone calls – we will address this issue in several ways. First, with increased employee training in an effort to eliminate a missed service all together. Also, with additional educational material provided, the proper items would be deposited in the proper container to reduce the items not picked up. Additionally, with using all automated trucks to become more efficient in collection. Second, we will implement an additional phone line as a roll over line or utilize a call center to reduce the use of an answering machine to after hour calls. After hours calls will be on a recorded line with increased capacity to take more calls and not show a mailbox full indication. A call log will be provided upon request to show calls taken and the follow up documented. This information will be provided to city officials on a monthly basis.

Missed collections, upon notification, will be picked up by the route drivers daily prior to completion of their routes. Also, we will have available an additional roving truck to pick up otherwise missed collections within a 24 hour timeframe.

We may be contacted at the following: Bridge City Sanitation LLC PO Box 541 Ottumwa, Iowa 52501

Jason Blunt at 641-777-1041 Keith Lewis at 641-777-8931 Please provide a brief (5-10) introduction of your company, your history in sanitation, and planned approach to providing sanitation services under this contract.

One of the reasons to contract out the sanitation services is to work with an expert in the industry...how do you remain educated on current issues and innovations in the industry?

One of the main issues raised by citizens has been the inability to contact live staff from the provider to answer questions or report concerns. Please provide examples of how you would remedy this issue moving forward?

The current proposal includes an annual city-wide clean-up program. How do you propose meeting this requirement? Was this service included as part of your pricing model? If not, what is your estimated additional cost to provide the service?

Another issue reported to city staff is the disregard for trash containers...how would you address this concern and ensure a workplace culture where employees take pride and responsibility in the work they do under this contract?

There is an active campaign to keep the service local...how would you help ensure dollars stay in the community? How would you propose serving as a partner in the community to address solid waste removal, recycling, and beautification efforts?

The City has been interested in an automated collection service for the past ten years. What is your experience in providing automated services?

The proposed contract includes a provision for a customer satisfaction survey. What steps do you take to ensure residents receive a high-quality service?

Sparta

- Do you intend, formally, to locate a facility in Ottumwa, as a taxpaying corporation, who
 purchases and maintains equipment locally? Are you willing to formally commit to this in
 contract?
- 2. On your website, you mention the Sparta saying "give nothing to the enemy, but take everything". In the communities that you serve, how do you give back to the community that is writing your paycheck? The importance of this is paramount, because you are being compared to a local business, whose net profits stay inside Wapello County. Yours will not.
- 3. An important consideration is the economic impact of awarding a contract of this size. What is the wage range and available benefits of your employee base? Do you intend to hire local, or bring in outside labor for your staffing needs? Finally, if you are awarded the contract, do you intend to give consideration to the displaced employees of the former provider?
- 4. In the last 10 years, have you prematurely relinquished any contracts for service in any community that you contracted with? If so, what were the reasons for doing so?
- 5. You had previously mentioned that you utilized a call center to handle complaints. How long is that call center staffed, by how many employees, and is the call center dedicated to each individual community? If not, how many communities are the staff responsible for responding to community concerns?
- 6. A simple online search shows several complaints from customers in the communities in which you serve. How does your business model for Ottumwa differ from these other companies, that will mitigate these complaints? Do you have data available tonight to show a pattern of problem resolution?
- 7. What is your capital procurement and replacement policy?
- 8. How do you benchmark yourselves against industry standards?
- 9. You have had the opportunity to see the Ottumwa market, analyze the routes, and I assume plan your approach to addressing efficiencies. Can you be specific in telling the citizens of Ottumwa exactly how you would be a better fit for our community than the current provider?
- 10. Will you commit, tonight, if you are awarded this contract, to periodic, formal reviews of your contract performance with the city of Ottumwa administration?

BCS

1. You have the title of being the incumbent service provider. Over the last multiple years, your company has been plagued with complaints of poor customer service, poor collection efforts, damage to property, lateness in drop offs that are costing the city additional money and labor hours, have had employees disallowed from being on landfill property, and had complaints of a questionable employment environment. Being the local company does not, in my mind, hold a company as the natural heir to a throne, just because they are local. Your company has had 10 years to address these problems, but has not done so, at least to the satisfaction of those in which you serve. In the last four years, I can't enumerate the volume of calls that I personally have fielded complaining about your company, most ending with "why can't we get a new trash company?" I have heard that procedures are changing now, but this only comes on the heels of being at risk of losing a contract. Can you address this publicly, and how you intend to move forward if you are reawarded this contract?

- 2. In an attempt to maintain fairness, in your opinion, has there been a formal review process in place, that would address the contract performance between Bridge City Sanitation and the City of Ottumwa? If not, can I get a representative of the City to explain why this has not occurred, given the volume of negative feedback?
- 3. Again, looking at economic impact, and comparing on a level field, what is the salary range and available benefits to the those in which you employ?
- 4. According to the information that was given to council, your bid is \$158K higher over 10 years than the other bidder. As cost is a factor, what is your justification for the higher bid?
- 5. Can you tell us how call complaints are handled? A very common complaint is that calls are never answered, and messages are never returned. Do you have a call center, and if so, how is it staffed, and for how long? If not, your current practice is clearly not ideal, how do you plan to address this in the future?
- 6. What is your capital procurement and replacement policy?
- 7. How do you benchmark yourselves against industry standards?
- 8. Can you tell the citizens of Ottumwa your 5 year strategic plan to improve the logistics of your operation, your fleet, and any growth that may incur as the result of being awarded this contract? Specifically, do you intend to maintain the path of business as usual, or do you intend to operate under a constant improvement and best practices model?
- 9. Will you commit, tonight, if you are awarded this contract, to periodic, formal reviews of your contract performance with the city of Ottumwa administration?

September 29, 2020 Special City Council Meeting Concerns/Comments from Public

Orpha Mae Dodge 3 Gladstone Circle 641.682.7961

-Has walk up service; elderly widow that only receives SSI and doesn't think it is fair to be charged the same amount as a family for garbage service; used to be charged for total number of cans and now it is different; she is speaking for many people that she knows – all elderly women or single elderly men; had to call in before and didn't see any follow through until she spoke with Jody Gates about her service.

- She also wanted to make sure that they know that sometimes things are left in the garbage cans and not picked up for weeks. She has had a single garbage bag in the bottom of her can for a few weeks she cannot reach it to get it out of the can but knows the same bag has been there for a while.
- -She mentioned that the service in Agency is so much better than ours (her daughter lives in Agency) they have Waste Management (I believe they are out of Fairfield) but they did not submit a bid for the RFP.

I am again writing to support having Bridge City Sanitation continue to be our provider for weekly pickup. If you choose the company out of Urbandale you will be exporting the profits of the company to Urbandale. The profits of a private company with an owner from a different city is going to take those profits from here to Urbandale. You will be moving wealth from Ottumwa to Urbandale. At Wilson School there are 20 plus countries represented, the people that come from those countries come to Ottumwa with basically very little wealth. You can't continually export the profits of wealthy people to outside of Ottumwa while bringing in only wage earners. You want your business owners to live and be from Ottumwa. It is part of the reason the Country Club is dying.

Keep the profits here!!

Brent Lott

Tom Lazio

From: Chad VanNess <cv@vnmgt.com>

Sent: Tuesday, September 29, 2020 7:46 AM

To: Bob Meyers; Marc Roe; Matt Dalbey; Holly Berg

Cc: Tom Lazio; Philip Rath
Subject: Commercial Sanitation

Ottumwa City Council Members:

I would like to endorse Bridge City Sanitation as the local provider for our community's trash services.

The reason for this endorsement is the increased competition in commercial service that Bridge City bought after they earned the city's contract. We had relied on another sanitation provider for several years. When Keith and his team approached us with a quote for services we found them to be less money for the same or better level of service. Being able to use a local company and save money was a double win for my business and many other businesses in our community.

I strongly urge you to award the city's sanitation contract to Bridge City. This will ensure local support for our residents and businesses.

Regards,

Chad VanNess Vaughn Automotive 641.777.5545

Good morning to all!

As a local businessman for nearly 43 years, I know first-hand the challenges that come from trying to run an efficient, customer driven, profitable Agency. Competition in our business is fierce, but one of the most important 'benefits' we offer is a "Local Agency, Team, and Agent" that our customers can rely on! We are continually looking for ways to be better, and I am confident Bridge City Sanitation is no different, as they review and evaluate how they can be better.

I would ask that you support our Local Business – Bridge City Sanitation – to continue as Our Community's Trash Contractor! If our Community is to survive and prosper, it is imperative we support our local businesses!! We don't have to look back very far to see how the St Joseph project has turned out, even though Blackbird provided a very promising proposal! This is your opportunity to continue to put Our Community "1st"! No pun intended! ©

Thank you in advance for your consideration!
Doug Bauman, CLU, Agt
Bauman's State Farm Insurance
523 Church St
Ottumwa, IA 52501

[&]quot;Bauman's State Farm Has Been Serving The Ottumwa Area Since 1951"!!

Tom Lazio

From: Lott, Brent <Brent.Lott@fcsamerica.com>
Sent: Monday, September 28, 2020 8:17 AM

To: Bob Meyers; Holly Berg; Matt Dalbey; Marc Roe; Tom Lazio

Subject: Bridge City Sanitation

I am again writing to support having Bridge City Sanitation continue to be our provider for weekly pickup. If you choose the company our of Urbandale you will be exporting the profits of they company to Urbandale. The profits of a private company with an owner from a different city is going to take those profits from here to Urbandale. You will be moving wealth from Ottumwa to Urbandale. At Wilson School there are 20 plus countries represented, the people that come from those countries come to Ottumwa with basically very little wealth. You can't continually export the profits of wealthy people to outside of Ottumwa while bringing in only wage earners. You want your business owners to live and be from Ottumwa. It is part of the reason the Country Club is dying.

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Comments from City Facebook Post-

Connie Eklofe Lee

We also have great service!!! This should not even be a question.. KEEP LOCAL!!!

Jaie Simmers

If they don't dump my neighbors they throw it toward our house

Dan Kirby

This morning I watched the recycling crew forget my neighbors bin, when the garbage crew came they dumped it into the garbage can and then dumped it into the garbage truck. Lol! I was thinking why even bother separating garbage and recycling.

Linda Brooks Gowdy

at least the did not just leave it.

Jeff Hoffman

that is nowhere near how they are supposed to do it. Too bad you didn't get the single digit number on the back of the truck and call Kevin at the health dept. There recycling center keeps 150 to 200 tons out of the landfill each month, saving extremely valuable space and making the life of the landfill way more lengthy my neighbor is a walk up customer. He filled out all the necessary paperwork associated with it. They still forget the garbage, recycling or sometimes both every 3-4 weeks. He was just happy both got dumped this week.

Jeff Hoffman please call Kevin at 641 683 0650 and tell him this and what you saw

Dan Kirby

my neighbor calls Bridge Sanitation every time they forget it. I've offered to take it to the street for him. He said it's about principle. Lol

Jeff Hoffman

Dan Kirby

that is the stuff Kevin needs to hear, before this meeting Tuesday. Everybody I talk to says bridge city hardly answers the phone or follows through. The recycling center takes dozens of calls every week and those should be handled by the contracted company (Bridge City)

Brett White

We always have great service for a thankless job. Hope the City keeps this LOCAL

15 September 2020

TO: Ottumwa City Councilpersons

FROM: Dennis Willhoit

334 E. Fifth Street

RE: Garbage Collection Contract

It is my understanding that the contract for residential garbage collection is under discussion this evening at the council meeting. I wholeheartedly support a new contract with a new company to provide these services. Bridge City Sanitation has had ample opportunity to address the multiple community concerns leading up to this decision. Yet, change and better customer service has not resulted.

- Monday 14 September garbage collection on my street occurred at 3:20 A.M., complete with the beep, beep of the reverse direction warning signal.
- Per usual this day, and most days, the garbage can was left on its side. During the
 previous week, one of the cans was left upright with lid open resulting in a water-filled
 can by the time I arrived home. Of course, sometimes as we are all aware, the can is left
 in the street.
- · Loose trash is left to blow into our neighborhoods.
- It is rare that a person answers the phone when calling the company.
- Yard waste pick up is frequently overlooked and sits.

Since 2001, I have lived in 4 different municipalities of various sizes. Ottumwa's garbage collection is by far the most disappointing and poorly managed. In each of these other communities, I never had issues with trash cans being left in any other way but upright with the lid closed. Trash was never left strewn about the neighborhood, and while we know it is important to bag trash, I am confident that residents in all these communities had some degree of loose trash in their containers.

Bottom line, our current company delivers inferior service and hurts our community image in the process. We can and should expect more. They have had sufficient time and sufficient input to correct these issues as I have heard these complaints from multiple residents. Please take decisive action and set the bar at a level our community deserves and extend a contract to a new, more responsible company.

Regards, Dennis Willhoit

From: Dennis Willhoit <dennis.willhoit@gmail.com>

Sent: Tuesday, September 15, 2020 3:49 PM

To: Chris Reinhard

Subject: garbage collection contract citizen feedback

Attachments: council garbage concerns.docx

Chris,

It is attached. Thank you!

Regards, Dennis

From:

Chris Reinhard

Sent:

Tuesday, September 15, 2020 3:52 PM

To:

Bob Meyers; Bob Meyers; Holly Berg; Marc Roe; Marc Roe; Matt Dalbey; Mayor Lazio;

Philip Rath; Skip Stevens; Skip Stevens

Cc:

'Kevin Flanagan'

Subject:

FW: garbage collection contract citizen feedback

Attachments:

council garbage concerns.docx

Importance:

High

Bob Meyers

Tracking:

Recipient

Delivery

Bob Meyers
Holly Berg
Marc Roe
Marc Roe
Matt Dalbey
Mayor Lazio
Philip Rath
Skip Stevens

Skip Stevens

Failed: 9/15/2020 3:52 PM

'Kevin Flanagan'

All -

Please see attached letter from Mr. Willhoit. He has asked for this to be considered this evening during the City Council meeting as he will not be able to attend.

I will put hard copies of this in each of your mailboxes.

Thank-you!

Chris

From: Dennis Willhoit <dennis.willhoit@gmail.com>

Sent: Tuesday, September 15, 2020 3:49 PM To: Chris Reinhard <reinhardc@ottumwa.us>

Subject: garbage collection contract citizen feedback

Chris,

It is attached. Thank you!

Regards, Dennis

From:

Katy King

Sent:

Tuesday, September 29, 2020 4:21 PM

To:

Philip Rath; Chris Reinhard

Subject:

One more Call

We just got one more call from a Christy, voicing her support for Bridge City Sanitation.

Katy King
Administrative Assistant/HR Coordinator
City of Ottumwa
641-683-0600
kingk@ottumwa.us

From: Katy King

Sent: Tuesday, September 29, 2020 8:53 AM

To: Philip Rath; Tom Lazio

Cc: Chris Reinhard

Subject:Comments for Tonight's MtgAttachments:9.29.2020 Special Mtg.docx

Importance: High

Attached is the comments we have received here at City Hall via phone/email and comments on the City's Facebook regarding the meeting tonight and trash service.

Katy King
Administrative Assistant/HR Coordinator
City of Ottumwa
641-683-0600
kingk@ottumwa.us

September 29, 2020 Special City Council Meeting Concerns/Comments from Public

Orpha Mae Dodge 3 Gladstone Circle 641.682.7961

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9.29.2020 Council Meeting Date 6 pm

Name:	Hans	W	ilz	
Address: _	15 49	N.	Van	Buren
Item No. to	Address:		he provided	RAS H

If you are addressing the Council on an item not listed on the agenda, briefly explain the item you wish to speak on:

1. Quistion about part issue 2. Friends 3. 23 jals - SOOK, Repairs



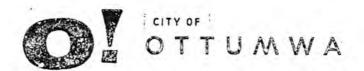
Council Meeting Date

6 pm

Name:	LISAS	mith			
Address:	750 W	, Mary	1St		
Item No.				Contrat	

If you are addressing the Council on an item not listed on the agenda, briefly explain the item you wish to speak on:

J. No problem to BCS
J. 19 mill contract - out of toon!
3. Ergit out of town



9.29.2020

Council Meeting Date

Name Bridge	MCWilliams
The state of the s	
Address: 530	Bryan Rd
Item No. to Addres	s:
	(Agenda will be provided to complete this section)

If you are addressing the Council on an item not listed on the agenda, briefly explain the item you wish to speak on:

1. 13C5 - Insurance - stateme!

B. Shop lacal, pery lacal

3. What I says to others



9.29.2020 Council Meeting Date 6 pm

Name:	W II	borg	
Address:	Kilburg	Eg12101	ment
Item No. to		provided to complete	

If you are addressing the Council on an item not listed on the agenda, briefly explain the item you wish to speak on:

Egging provider -New Frack putsede 3 others - deutsede



9/19/20 Council Meeting Date

	KITTH			
Address: 2	358 10	MIDE	AUZ,	MUMUL
Item No. to	Address:(Ag	enda will be p	rovided to cor	mplete this section)
	ddressing the briefly expla			